Young Research's Retirement Compounders[®] Investment Program

When we developed Young Research's Retirement Compounders® investment program, our goal was to help investors like you achieve investment success, especially during bad times. Our strategy was to accept underperformance during speculative market runs, with the potential trade-off of better results during down markets.

The idea was never to beat the market over time or on a consistent basis. Rather, we fully expected the Retirement Compounders[®] program (both price risk and business risk) to trail the major market averages.

Why would we design a program to underperform?

The ugly reality of investing that nobody likes to talk about is that the average equity investor vastly underperforms the market and the funds he invests in. This is true even for investors who own market-beating mutual funds.

Dalbar, an investment analytics firm, is the authority here. Dalbar's data shows that the average equity investor regularly underperforms the S&P 500 by 3-5% over long periods of time.

Volatility and Emotionalism

High volatility and emotionalism are to blame. When stock market volatility rises, many investors panic and sell near the lows, only to add to their stock positions once again in the dying days of a bull market.

Young Research's Retirement Compounders[®] program is comprised of dividend paying common stocks selected from the over 40,000 global publicly traded companies. The Retirement Compounders[®] program favors high dividend payers, those with a history of dividend payments, and companies with a long record of consecutive dividend increases.

Some of the companies included in Young Research's Retirement Compounders[®] program have paid a dividend every year for over a century. Others can boast a more than five decade record of annual dividend increases. The combination of high dividend payments today and dividend growth tomorrow can help you become a more confident, comfortable, successful long-term investor.

Retirement Compounders $\ensuremath{^\circ}$ Investment Program Helps You Stay the Course

Young Research's Retirement Compounders® seeks to help investors avoid the emotionally charged investment decisions that can sabotage returns. Investing in high-quality businesses with long records of regular dividend payments may offer the comfort necessary to stay the course when financial and economic stress arise. For investors looking to pass on the burden of daily portfolio management, <u>Richard C. Young & Co., Ltd.</u> crafts dividend-focused common stock portfolios that are based on Young Research's Retirement Compounders[®] program. You can <u>sign up for Richard C.</u> <u>Young & Co., Ltd.'s monthly client letter (free, even for nonclients) here</u>.